

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*



**中软国际**

**CHINASOFT INTERNATIONAL LIMITED**

**中軟國際有限公司\***

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 354)**

## **VOLUNTARY ANNOUNCEMENT**

### **Chinasoft Partners with JWIPC to Develop Open-Source Harmony IoT Terminal Products and Computers**

Chinasoft International Limited (hereinafter referred to as “**Chinasoft**” or “**the Company**”) releases this announcement as a voluntary announcement to let the public know the latest information of the Company.

The Company is pleased to announce that recently it has signed an open-source Harmony cooperation agreement with JWIPC Technology Co., Ltd (hereinafter referred to as “**Zhiwei Intelligent**”), to jointly develop open-source Harmony IoT (Internet of Things) terminal products and computers. Both parties will explore and advance the application innovation, scenario solution design, and operational capability building of open-source Harmony in industries such as water conservancy, transportation, and urban lifelines, working together to expand markets, enrich the ecosystem, and create value.

The cooperation between Chinasoft and Zhiwei Intelligent mainly focuses on IoT terminals (including OPS, cloud terminals, edge terminals, etc.) and computers (including industrial and commercial computers). Based on their respective strengths, the parties have reached comprehensive strategic cooperation in joint product development, market expansion, and marketing.

In terms of joint product development, Chinasoft will primarily provide system and application software development capabilities for open-source Harmony IoT terminals and computers, while Zhiwei Intelligent offers hardware development and production capabilities for IoT terminals and computers. Leveraging their respective strengths, both parties will jointly create domestically autonomous and controllable open-source Harmony IoT terminal products and computers and promote obtaining relevant industry qualifications and certifications.

In terms of market expansion, Chinasoft will appoint Zhiwei Intelligent as the hardware supplier for open-source Harmony IoT terminal products and computers, and Zhiwei Intelligent appoints Chinasoft as the supplier of open-source Harmony systems and application software for these products. Both parties will prioritize promoting joint products to their direct clients and sales channels, unify market promotion strategies, and ensure priority in responding to and meeting each other's supply requirements. They will regularly collaborate to organize customer and channel conferences to jointly expand clients and channels.

In marketing, both parties will integrate their brand advantages and marketing resources for joint marketing, enhancing the influence of their joint products in specialized fields and target industries. This includes but is not limited to brand endorsements, channel sharing, and joint online and offline marketing activities. They will collaborate in organizing product launches, participating in various industry exhibitions, and jointly amplifying the presence of their joint products.

Zhiwei Intelligent is a leading domestic provider of smart internet hardware products and solutions and a national 'Specialized and New' Little Giant enterprise, with deep professional accumulation and industry partnership resources in this field. Chinasoft possesses capabilities in open-source Harmony digital foundation and application software development, AIGC model factory, digital services, and industrial ecosystem operations. The cooperation between Chinasoft and Zhiwei Intelligent meets the strategic development needs of both companies, is beneficial for improving the Company's industrial chain layout, and enhances the Company's core competitiveness and profitability.

By order of the Board  
**Chinasoft International Limited**  
**Dr. Chen Yuhong**  
*Chairman and Chief Executive Officer*

Hong Kong, 11 December 2023

*As at the date of this announcement, the Board comprises three executive Directors, namely Dr. Chen Yuhong (Chairman and Chief Executive Officer), Dr. He Ning (Vice Chairman) and Dr. Tang Zhenming, two non-executive Directors, namely Dr. Zhang Yaqin and Mr. Gao Liangyu, and three independent non-executive Directors, namely Dr. Lai Guanrong, Professor Mo Lai Lan and Mr. Yeung Tak Bun J.P..*

\* *For identification purposes only*