CHINASOFT INTERNATIONAL LIMITED
中 軟 國 際 有 限 公 司 *
(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 354)

VOLUNTARY ANNOUNCEMENT

Chinasoft and Huakin Zhenyu Reach Strategic Cooperation
Jointly Embarking on a New Journey of AI Software-Hardware Super-Integration

Chinasoft International Limited (hereinafter referred to as "**Chinasoft**" or "**the Company**") releases this announcement as a voluntary announcement to let the public know the latest information of the Company.

The Company is delighted to announce the recent signing of a comprehensive strategic cooperation agreement with Sichuan Huakin Zhenyu Intelligent Technology Co., Ltd. (hereinafter referred to as 'Huakin Zhenyu'). As leading enterprises in AI computing and software services within China, both parties will closely collaborate around core foundational technologies such as Huawei's Ascend, Harmony, Kunpeng, Euler, and Gauss. Focusing on critical foundational industries like finance, government, and manufacturing, they will jointly develop an 'AI Domestic High-End Hardware Platform + AI Full-Stack Application Service.' Together, they aim to create industry-leading, integrated AI solutions encompassing large model computing power/algorithm/data/application, accelerating the integration and practical implementation of software and hardware autonomy, thereby offering the world an additional choice in computing power.

Under the strategic cooperation agreement, in the field of large model applications, the parties will jointly introduce Ascend-based integrated training and inference machine products for industries such as finance and manufacturing, providing ready-to-use services out of the box. For the government market, they will jointly launch the JointPilot 'Four Questions (Data, Vision, Strategy, Service)' series of integrated large model machines, significantly enhancing the experience of intelligent government applications. Leveraging Chinasoft's model factory for application modelization services, both parties will jointly accumulate core capabilities in industry-specific application models, training with targeted data sets, fine-tuning tools and methods, and computing power scheduling management. This collaboration will support commercial clients in rapidly and efficiently deploying private models in industry-specific scenarios.

In the field of localization, the parties will focus on open-source Harmony applications for industry edge intelligence, Harmony perception networks and platform construction for urban lifelines like hydroelectricity, gas, and fire services, and upgrading domestic PC and intelligent terminals in already reached practical scenarios. They will jointly develop integrated products for edge intelligence computing and carry out a full-scenario layout of domestic end-edge-cloud systems. Simultaneously, based on Chinasoft's openEuler enterprise server 'Panstone Operating System' and openGauss enterprise relational database 'Panstone Database', the parties will jointly provide integrated software and hardware customized solutions to operators, financial institutions, and government-enterprise markets. They will support clients in achieving intelligent digital upgrades with full-stack services including migration, optimization, operation and maintenance, consulting, training, and testing. Additionally, the parties will commence joint development of integrated machine equipment based on MetaERP to accelerate the domestication process of enterprise core business systems and build a new pattern of industry information innovation.

In the field of computing power infrastructure construction and services, the parties will jointly undertake the construction and operational services of intelligent computing centers. Targeting computing power clients such as governments, universities, research institutes, and enterprises, they will provide model consulting, model operations, and training dataset/knowledge base services. This will meet diverse needs for multi-scenario, multi-specification computing/storage power, and flexible deployment of various models. Chinasoft has obtained the status of a first-level agent and will leverage its last-mile application modelization services and AI computing power integration capabilities to assist in the widespread deployment of Huakin Zhenyu's Ascend high-density computing hardware. This effort is aimed at providing independently controllable and powerful computing capabilities to a wide range of industries.

Furthermore, both parties will also establish an AI large model computing power and algorithm application super-convergence laboratory. They will jointly strengthen their investments in product research and development and technological innovation. This initiative is aimed at continuously consolidating their leading positions in the fields of intelligence, digitization, and localization, while fully leveraging their synergistic advantages to drive the collaborative development of the upstream and downstream industry chain ecosystem.

In the future, both parties will take this strategic cooperation as an opportunity to engage in comprehensive and in-depth collaboration. Together, they will tackle key core technologies and jointly triumph in the AIGC era.

About Sichuan Huakin Zhenyu Intelligent Technology:

Huakin Zhenyu, headquartered in Chengdu, integrates the hardware and software capabilities of Huawei's Kunpeng and Ascend root technologies, along with Changhong Group's manufacturing capabilities in the aerospace field. The Company has launched over 30 types of computing products based on Kunpeng and Ascend, including general computing, AI computing, edge computing, and integrated computing. These products are widely applied in multiple industries such as finance, telecommunications, internet, government, electricity, energy, transportation, and healthcare. Huakin Zhenyu has established R&D centers in Beijing, Shenzhen, and Chengdu, and built a sales and service network covering 32 provinces and major cities across the country. As one of Sichuan's top enterprises, the largest computing power enterprise in Southwest China, and a leading company in the domestic information innovation industry, Huakin Zhenyu ranks first in shipment volume within Huawei's Kunpeng and Ascend full machine ecosystem. It is Huawei's only certified partner with leading capabilities in both 'Kunpeng + Ascend'. With an annual supply chain management exceeding 50 billion and a 20,000 square meter distributed warehousing platform, the Company ensures a rapid delivery capability within five days, with a server annual production capacity of over one million units. In the future, Huakin Zhenyu will fully play its leading role as a primary enterprise in the smart terminal chain, strengthen the research and development of key core technologies, further promote the ecological prosperity of thousands of industries on the route of independent innovative technology, and continue to contribute to the growth of the national digital economy with the power of 'Chinese Kunpeng, Revitalizing the Universe', offering the world an additional choice in computing power.

By order of the Board
Chinasoft International Limited
Dr. Chen Yuhong
Chairman and Chief Executive Officer

Hong Kong, 23 November 2023

As at the date of this announcement, the Board comprises three executive Directors, namely Dr. Chen Yuhong (Chairman and Chief Executive Officer), Dr. He Ning (Vice Chairman) and Dr. Tang Zhenming, two non-executive Directors, namely Dr. Zhang Yaqin and Mr. Gao Liangyu, and three independent non-executive Directors, namely Dr. Lai Guanrong, Professor Mo Lai Lan and Mr. Yeung Tak Bun J.P..

* *For identification purposes only*